



DOWN TO EARTH DISTRIBUTORS, INC.

Practical Goods for Natural Living

PO Box 1419 • Eugene, OR 97440 • Phone: 541-485-5932 • Fax: 541-485-7141

SALES AGREEMENT - CREDIT APPLICATION - NET 30 DAYS

Dear Credit Applicant,

Attached you will find our application for Net 30 Day Terms.

We provide space on the application for five references, or you may include a prepared reference sheet/company profile. Please provide verifiable current trade references. Do not use C.O.D. or credit card only vendors.

We only contact your references by fax or mail. Please provide fax numbers to expedite the reference checking process. We do not call your references.

We must receive a minimum of 3 returned references in order to evaluate your application.

We will pursue completion of your application for a period of 60 days. If you have not been granted Net 30 Day billing within this period, then your application will be closed. You may resubmit at a later time.

During the processing time, you may opt to have your orders sent to you as C.O.D., or you may use Visa/Mastercard.

We will make every effort to establish an open account for your business. Thank you for your interest in **Down To Earth Distributors, Inc.** We hope that we will be doing business together for many years to come.

Sincerely,

Down To Earth Distributors, Inc.



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In order for us to keep your business information current, please complete and return to the address listed above.

- PLEASE TYPE OR PRINT CLEARLY & FILL OUT COMPLETELY -

CREDIT AMOUNT REQUESTED \$ _____

Business Name _____

Phone _____

DBA _____

Fax _____

Billing Address _____

Email _____

City, State, Zip _____

Web _____

Shipping Address _____

Buyer Contact Name _____

City, State, Zip _____

Buyer Contact Email _____

A/P Contact Name _____

A/P Contact Phone _____

A/P Contact Email _____

A/P Contact Fax _____

Business Registry# _____

Federal Tax ID# _____

Reseller's Permit# _____

DUNS# _____

Date Business Established _____

Number of full-time employees _____

Form of Business

Type of Business

Please check all that apply

- Proprietorship
- Partnership
- Limited Liability Partnership
- Limited Liability Company
- Corporation
- Nonprofit

- Retailer
- Internet / E-Commerce
- Catalog
- Distributor
- Manufacturer
- Farm / Greenhouse / Nursery / Landscape

- Grocery / Natural Foods / Co-op
- Kitchen / Gourmet
- Food Service (Restaurant / Deli)
- Hardware
- Garden Center
- Hydroponics / Indoor Garden

OWNERS, PARTNERS OR CORPORATE OFFICERS

Name _____

Title _____

Name _____

Title _____

Has this business or any of the names above ever filed for bankruptcy? Yes No

In consideration of extension of credit and/or delivery of merchandise by *Down To Earth Distributors, Inc.*, the applicant agrees, acknowledges and warrants the following:

The undersigned hereby authorizes *Down To Earth Distributors, Inc.*, to contact the references listed in assessing my/our credit and financial standing. The undersigned represents and warrants that the information given is true and correct and attests financial responsibility, ability and willingness to pay all invoices within 30 days of date of invoice or as otherwise agreed upon. The undersigned also agrees to pay *Down To Earth Distributors, Inc.*, a finance charge calculated at a rate of 2% p.m. on any past due balances. A fee of \$25.00 will be charged on all returned checks. In the event of default in the payment of any amount due, the undersigned agrees to pay all outstanding finance charges, reasonable collection costs, including agency, attorney's fees and court costs incurred. Venue for any suit shall be laid in Lane County, Oregon.

I/We agree to notify *Down To Earth Distributors, Inc.*, promptly in writing of any changes in ownership of the business conducted under the account name and agree to liability for all charges to the business conducted under the account name unless and until you receive written notice of the change in ownership.

Down To Earth Distributors, Inc., maintains security interest in products sold until such time as payment is received in full by *Down To Earth Distributors, Inc.*

Signed _____ **Title** _____ **Date** _____



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RESELLER / DEALER

Confidential Business Information Sheet

- PLEASE TYPE OR PRINT CLEARLY & FILL OUT COMPLETELY -

Assumed Business Name _____

Physical Address _____

I hereby certify that the business named above holds a valid reseller's permit number issued pursuant to the Sales and Use Tax Laws of my local, state and federal governments.

Federal Tax ID / SS # _____ DUNS # _____

Reseller's Permit # _____ Tax Exempt # _____

Please briefly describe your business: _____

The tangible property described herein which I shall purchase from *Down To Earth Distributors, Inc.*, will be resold by me in the form of tangible personal property. If in the event any such property is used for the purpose other than retention, demonstration or display while holding it for sale in the regular course of business, it is understood that I am required by the Sales and Use Tax Laws to report and pay for the tax measured by the purchase price of such property. *Down To Earth Distributors, Inc.* will not be responsible for collecting said tax.

Please describe the property to be purchased: _____

Signature of Purchaser or Authorized Agent _____

Title _____ Date _____

**PLEASE ATTACH COPIES OF YOUR BUSINESS LICENSE
AND RESELLER PERMIT CERTIFICATES**



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Please list at least four trade accounts with which you have established Net 30 credit history. References are requested by Fax or Mail only.
Please provide your account number along with fax number and mailing address. **PLEASE DO NOT LIST COD ACCOUNTS**

Confidential Business Information Sheet

- PLEASE TYPE OR PRINT CLEARLY & FILL OUT COMPLETELY -

Trade Reference _____ Phone # _____ Fax # _____

Address _____ Account # _____

City, State, Zip _____ Contact _____

Trade Reference _____ Phone # _____ Fax # _____

Address _____ Account # _____

City, State, Zip _____ Contact _____

Trade Reference _____ Phone # _____ Fax # _____

Address _____ Account # _____

City, State, Zip _____ Contact _____

Trade Reference _____ Phone # _____ Fax # _____

Address _____ Account # _____

City, State, Zip _____ Contact _____

Trade Reference _____ Phone # _____ Fax # _____

Address _____ Account # _____

City, State, Zip _____ Contact _____

OWNERS, PARTNERS OR CORPORATE OFFICERS

Name _____ Title _____

Name _____ Title _____

Has this business or any of the names above ever filed for bankruptcy? Yes No

Bank _____ Phone: _____

Address _____ Account # _____

City, State, Zip _____

Contact _____

Type of Account Checking Saving Loan