



# DOWN TO EARTH DISTRIBUTORS, INC.

*Practical Goods for Natural Living*

PO Box 1419 • Eugene, OR 97440 • Phone: (541) 485-5932 • Fax: (541) 485-7141

## CREDIT APPLICATION AND SALES AGREEMENT

### NET 30 DAYS

Dear Credit Applicant:

Attached you will find our application for Net 30 Day Terms.

We provide space on the application for five references or you may include a prepared reference sheet/company profile. Please provide verifiable current trade references. Do not use C.O.D. or credit card only vendors.

**We only contact your references by fax or mail. Please provide fax numbers to expedite the reference checking process. We do not call your references.**

We must receive a minimum of 3 returned references in order to evaluate your application.

We will pursue completion of your application for a period of 60 days. If you haven't been granted net 30 day billing at that time your application will be closed. You may resubmit at a later time.

During this processing time you may opt to have your orders sent to you as C.O.D. or you may use a Visa/Mastercard.

We will make every effort to establish an open account for your business with us. Thank you for your interest in Down To Earth Distributors. We hope that we will be doing business together for a long time to come.

Sincerely,  
Down to Earth Distributors, Inc.



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In order to be considered for credit terms, please complete and sign the following form. Mail or fax to the address above.

**Credit Amount Requested \$** \_\_\_\_\_

**Business Name:** \_\_\_\_\_ **Phone:** \_\_\_\_\_

**DBA:** \_\_\_\_\_ **Fax:** \_\_\_\_\_

**Billing Address:** \_\_\_\_\_ **A/P Contact:** \_\_\_\_\_

**City, State, Zip:** \_\_\_\_\_ **Buyer Contact:** \_\_\_\_\_

**Shipping Address:** \_\_\_\_\_ **Buyer E-Mail:** \_\_\_\_\_

**City, State, Zip:** \_\_\_\_\_ **Company Website:** \_\_\_\_\_

**Under present ownership since:** \_\_\_\_\_ **Resale or Sales Tax Exemption#:** \_\_\_\_\_

#### Form of Business

Proprietorship  Partnership  Corporation  LLC

#### Type of Business

Distribution  Grocery/Natural, Gourmet  Garden  Kitchen  Gift  Internet  
 Grower/Landscape  Hardware  Manufacturer  Mail Order Catalog  Co-op

In consideration of extension of credit and/or delivery of merchandise by Down to Earth Distributors, Inc., the applicant agrees, acknowledges and warrants the following:

The undersigned hereby authorizes Down to Earth Distributors, Inc., to contact the references listed in assessing my/our credit and financial standing. The undersigned represents and warrants that the information given is true and correct and attests financial responsibility, ability and willingness to pay all invoices within 30 days of date of invoice or as otherwise agreed upon. The undersigned also agrees to pay Down to Earth Distributors, Inc., a finance charge calculated at a rate of 2% p.m. on any past due balances. A fee of \$25.00 will be charged on all returned checks. In the event of default in the payment of any amount due, the undersigned agrees to pay all outstanding finance charges, reasonable collection costs, including agency, attorney's fees and court costs incurred. Venue for any suit shall be laid in Lane County, Oregon.

I/We agree to notify Down to Earth Distributors, Inc., promptly in writing of any changes in ownership of the business conducted under the account name and agree to liability for all charges to the business conducted under the account name unless and until you receive written notice of the change in ownership.

Down to Earth Distributors Inc., maintains security interest in products sold until such time as payment is received in full by Down to Earth Distributors, Inc.

**Signature** \_\_\_\_\_ **Date** \_\_\_\_\_

**Print Name** \_\_\_\_\_ **Title** \_\_\_\_\_



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Please list at least four trade accounts with which you have established Net 30 credit history. References are requested by Fax or Mail only. Please provide your account number along with fax number and mailing address. PLEASE DO NOT LIST COD ACCOUNTS

**Trade Reference:** \_\_\_\_\_ **Phone #:** \_\_\_\_\_ **Fax #:** \_\_\_\_\_

**Address:** \_\_\_\_\_ **Account #:** \_\_\_\_\_

**City, State, Zip:** \_\_\_\_\_ **Contact:** \_\_\_\_\_

**Trade Reference:** \_\_\_\_\_ **Phone #:** \_\_\_\_\_ **Fax #:** \_\_\_\_\_

**Address:** \_\_\_\_\_ **Account #:** \_\_\_\_\_

**City, State, Zip:** \_\_\_\_\_ **Contact:** \_\_\_\_\_

**Trade Reference:** \_\_\_\_\_ **Phone #:** \_\_\_\_\_ **Fax #:** \_\_\_\_\_

**Address:** \_\_\_\_\_ **Account #:** \_\_\_\_\_

**City, State, Zip:** \_\_\_\_\_ **Contact:** \_\_\_\_\_

**Trade Reference:** \_\_\_\_\_ **Phone #:** \_\_\_\_\_ **Fax #:** \_\_\_\_\_

**Address:** \_\_\_\_\_ **Account #:** \_\_\_\_\_

**City, State, Zip:** \_\_\_\_\_ **Contact:** \_\_\_\_\_

**Trade Reference:** \_\_\_\_\_ **Phone #:** \_\_\_\_\_ **Fax #:** \_\_\_\_\_

**Address:** \_\_\_\_\_ **Account #:** \_\_\_\_\_

**City, State, Zip:** \_\_\_\_\_ **Contact:** \_\_\_\_\_

### OWNERS, PARTNERS OR CORPORATE OFFICERS

**Name:** \_\_\_\_\_ **Title:** \_\_\_\_\_

**Name:** \_\_\_\_\_ **Title:** \_\_\_\_\_

**Has this business or any of the names above ever filed for bankruptcy?**      **Yes**      **No**

**Bank:** \_\_\_\_\_ **Phone:** \_\_\_\_\_

**Address:** \_\_\_\_\_ **Account #:** \_\_\_\_\_

**City, State, Zip:** \_\_\_\_\_

**Contact:** \_\_\_\_\_

**Type of Account:**    **Checking** \_\_\_\_\_ **Saving** \_\_\_\_\_ **Loan** \_\_\_\_\_



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### RESALE CERTIFICATE

Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

I hereby certify that the business named above holds a valid seller's permit number issued pursuant to the Sales and Use Tax Laws of my state.

The permit number is: \_\_\_\_\_

I am in the business of selling: \_\_\_\_\_

The tangible personal property described herein which I shall purchase from Down to Earth Distributors, Inc., will be resold by me in the form of tangible personal property. If in the event any such property is used for purpose other than retention, demonstration or display while holding it for sale in the regular course of business, it is understood that I am required by the Sales and Use Tax Laws to report and pay for the tax measured by the purchase price of such property.

Description of property to be purchased: \_\_\_\_\_

Signature of Purchaser or Authorized Agent: \_\_\_\_\_

Title: \_\_\_\_\_ Date: \_\_\_\_\_