



DOWN TO EARTH DISTRIBUTORS, INC.

Practical Goods for Natural Living

PO Box 1419 • Eugene, OR 97440 • Phone: 541-485-5932 • Fax: 541-485-7141

Wholesale Credit Card Account Packet

Dear New Customer,

Thank you for your interest in Down To Earth Distributors, Inc. We are a wholesale supply company. We sell to businesses only. Our goal is to develop successful long term relationships with these types of businesses.

If you are a verifiable business with a valid Resale Certificate and would like to open a Wholesale account and make purchases with a credit card, please return the following forms by fax to 541-485-7141 or email to sales@downtoearthdistributors.com :

- Wholesale Credit Card Sales Agreement
- A copy of your State Resale Certificate (unless we will be shipping to Alaska, Delaware, Montana, New Hampshire or Oregon). PLEASE NOTE: Down To Earth Distributors, Inc. requires the State Resale Certificate. Not the Resale License (which must be displayed at your business location).
- Proof of Business Registration in your state.

A Credit Card will need to be provided at time of order placement or you can pre-arrange to bring in payment by check if you do Will-call orders for pickup at our Eugene Warehouse

Please let us know if you have any questions or concerns.

We hope that we will be doing business together for many years.

Sincerely,

The Staff at Down To Earth Distributors, Inc.



WHOLESALE CREDIT CARD SALES AGREEMENT

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- PLEASE TYPE OR PRINT CLEARLY & FILL OUT COMPLETELY -

Doing Business As _____	Phone _____
Registered Business Name _____	Fax _____
Billing Address _____	Email _____
City, State, Zip _____	Web _____
Shipping Address _____	Buyer Contact _____
City, State, Zip _____	Buyer Email _____
Accounts Payable Contact _____	Accounts Payable Phone _____
Accounts Payable Email _____	Accounts Payable Fax _____
State Business Registry# _____	Resale Certificate# _____
Date Business Established _____	Number of full-time employees _____

Form of Business

- Proprietorship
- Partnership
- Limited Liability Partnership
- Limited Liability Company
- Corporation
- Nonprofit

Type of Business

- Retailer
- Internet / E-Commerce
- Catalog
- Distributor
- Manufacturer
- Farm / Greenhouse / Nursery / Landscape

Please check all that apply

- Grocery / Natural Foods / Co-op
- Kitchen / Gourmet
- Food Service (Restaurant / Deli)
- Hardware
- Garden Center
- Hydroponics / Indoor Garden

OWNERS, PARTNERS OR CORPORATE OFFICERS

Name _____	Title _____
Name _____	Title _____
Name _____	Title _____

Has this business or any of the names above ever filed for bankruptcy? Yes No

SALES AGREEMENT (to be signed by an Owner, Partner or Corporate Officer)

In consideration of delivery of merchandise by *Down To Earth Distributors, Inc.*, the applicant agrees, acknowledges and warrants the following:

1. The applicant and agent warrant that the information supplied is true and complete on this form.
2. Declined credit card charges will incur a \$35.00 fee.
3. In the event of default in the payment of any amount due, the undersigned agrees to pay all outstanding finance charges, reasonable collection costs, including agency, attorney's fees and court costs incurred. Venue of any suit shall be laid in Lane County, Oregon, United States.
4. The applicant agrees to notify *Down To Earth Distributors, Inc.*, promptly in writing of any changes in ownership of the business conducted under the account name and agrees to the liability for all charges to the business conducted under the account name unless and until *Down To Earth Distributors, Inc.* receives written notice of the change in ownership.
5. *Down To Earth Distributors, Inc.*, maintains security interest in products sold until such time as payment is received in full by *Down To Earth Distributors, Inc.*

Authorized Signature _____ Title _____ Date _____



RESALE QUESTIONNAIRE

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Confidential Business Information Sheet

PLEASE TYPE OR PRINT CLEARLY & FILL OUT COMPLETELY

Retail Store Name _____ Phone Number _____

Buyer Name _____ Email Address _____

If you have more than one location, please attach additional addresses

Retail Store Address _____ City _____

State _____ Zip _____ Store hours & days open to the public _____

Do you have a website? _____ What is its address? _____

What type of Resale Business are you?

Grocery / Natural Foods / Co-op Kitchen / Gourmet Catalog Hydroponics / Indoor Garden

Hardware Garden Center / Farm Supply Gift Green / Eco Store Internet Sales

Other (please list) _____

Will you be reselling: Gardening products Housewares Both

Will you be selling our products online? _____

Please provide us pictures of your store. *Website address will work for online only retailers.*

Square footage of store: _____ Square footage reserved for Down To Earth products: _____

What products are you interested in carrying? _____

What is your monthly budget to stock Down To Earth products? *Please choose one.*

\$1 - \$999 \$1000 - \$2499 \$2500 - \$4999 \$5000 - \$9999 \$10,000 +



NAME OF BUSINESS: _____

SHIPPING QUESTIONNAIRE

For Common Carrier Pallet-size Orders

Confidential Business Information Sheet

PLEASE TYPE OR PRINT CLEARLY & FILL OUT COMPLETELY

	YES	NO
Is your shipping address in a residential neighborhood?	<input type="checkbox"/>	<input type="checkbox"/>
Is your shipping address in a rural area?	<input type="checkbox"/>	<input type="checkbox"/>
Does anyone live at the shipping address?	<input type="checkbox"/>	<input type="checkbox"/>
Is there a forklift & operator at the shipping address during receiving hours?	<input type="checkbox"/>	<input type="checkbox"/>
Is there a loading dock at the shipping address?	<input type="checkbox"/>	<input type="checkbox"/>
Is there delivery access for a large semi-truck?	<input type="checkbox"/>	<input type="checkbox"/>
Is the road paved?	<input type="checkbox"/>	<input type="checkbox"/>
Is there a paved pad for unloading?	<input type="checkbox"/>	<input type="checkbox"/>
Is there space to turn a large semi-truck?	<input type="checkbox"/>	<input type="checkbox"/>
Is there a gate (locked or otherwise) that the delivery truck must pass through?	<input type="checkbox"/>	<input type="checkbox"/>
Does your Receiving Department require an appointment prior to delivery? <i>Additional charges apply</i>	<input type="checkbox"/>	<input type="checkbox"/>
Do you require a call from the freight company prior to delivery? <i>Additional charges apply</i>	<input type="checkbox"/>	<input type="checkbox"/>
What are your receiving hours and days?		
Please list any freight company preferences (e.g. FedEx, UPS, Oak Harbor, etc.):		
List collect freight account numbers & companies:		
List any special delivery instructions: <i>Some requests may incur additional charges</i>		

YOUR SALES REPRESENTATIVE CAN DISCUSS POTENTIAL ADDITIONAL CHARGES WITH YOU

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